## Proximus LLC Announces the Sale of Inkjet Printer OEM Graph-Tech AG to Domino Printing Sciences plc Deal Values Graph-Tech AG at Approximately \$38,000,000

Proximus LLC is pleased to announce the sale of Graph-Tech AG of Oftringen, Switzerland to Domino Printing Sciences plc of Cambridge, England. Proximus LLC acted as the exclusive investment banking advisor to Graph-Tech AG in managing the sale process. The acquisition will give Graph-Tech's innovative single pass inkjet products access to Domino's extensive sales channels and service infrastructure on a global basis.

Dr. Kenneth Stack, President of Proximus LLC said "The level of interest in Graph-Tech was far beyond our initial expectations. The label and packaging markets are undergoing tremendous change, and it is clear that both suppliers and convertors will use acquisitions as a key strategy to grow their market share and add critical technology like digital printing. These are global markets, and there remains a tremendous amount of cash available for strategic acquisitions of this type, so we expect to see more strategic deals like this in the near future."

Graph-Tech AG is a market leader in the development and manufacture of single pass inkjet systems, having integrated over 2000 print engines in the past 5 years. As a provider of both full color and monochrome systems, it has developed products for the label and packaging markets, commercial and transactional printing, and specialty industrial markets. At Drupa 2012, Graph-Tech AG introduced its MonoCube line of inkjet printers, the world's most competitively priced fully variable high speed inkjet printer capable of competing against toner based systems.

Piero Pierantozzi, Co-Owner and Managing Director of Graph-Tech AG commented, "After an extensive global bidding process driven by Proximus, Domino emerged as the winner. Graph-Tech and Domino have been long time equity and business partners, and having them acquire the entirety of Graph-Tech AG speaks to the importance of single pass digital printing in the label and packaging markets, where Domino is a market leader."

Nigel Bond, Group Managing Director of Domino Printing Sciences plc commented, "Graph-Tech has been a long term partner of Domino. We have built a profitable digital printing business based on Graph-Tech's technology. The timing of our acquisition of the remaining shares in the business coincides with the successful introduction of our new digital label press products. We believe these products combined with planned new developments will provide us with significant opportunity to capitalize on the growth in use of digital printing technology, in both printing and packaging applications."

Marco Boer, Vice President and Partner of IT-Strategies, a leading market research firm, said "Our firm believes that virtually all major players consider digital printing to be strategic to their future. The acquisitions of Jetrion (EFI), CSAT (Heidelberg), Esko (Danaher) and now Graph-Tech (Domino) clearly show that the market is consolidating and that larger, more established players will continue to use their cash stockpiles to acquire strategic technology. We expect to see continued consolidation in the global print market, among the over 275 inkjet integrators."

The deal closed on June 6, 2012.

Proximus LLC is a boutique investment banking and venture capital firm specializing in finding strategic value in high-tech markets such as digital printing. Founded by Dr. Kenneth Stack, Proximus LLC assists its clients with mergers and acquisitions, private capital raises, and other advisory services. Dr. Stack has been involved in digital printing and other high tech markets for over 20 years in a variety of management roles. Dr. Stack founded Jetrion, LLC., a leading innovator in inkjet printers and inks in 2002, and sold the company for \$42M in 2006 to Electronics for Imaging (EFII:NASDAQ).

For more information, please contact

kenstack@proximusllc.com www.proximusllc.com